

# M:WA

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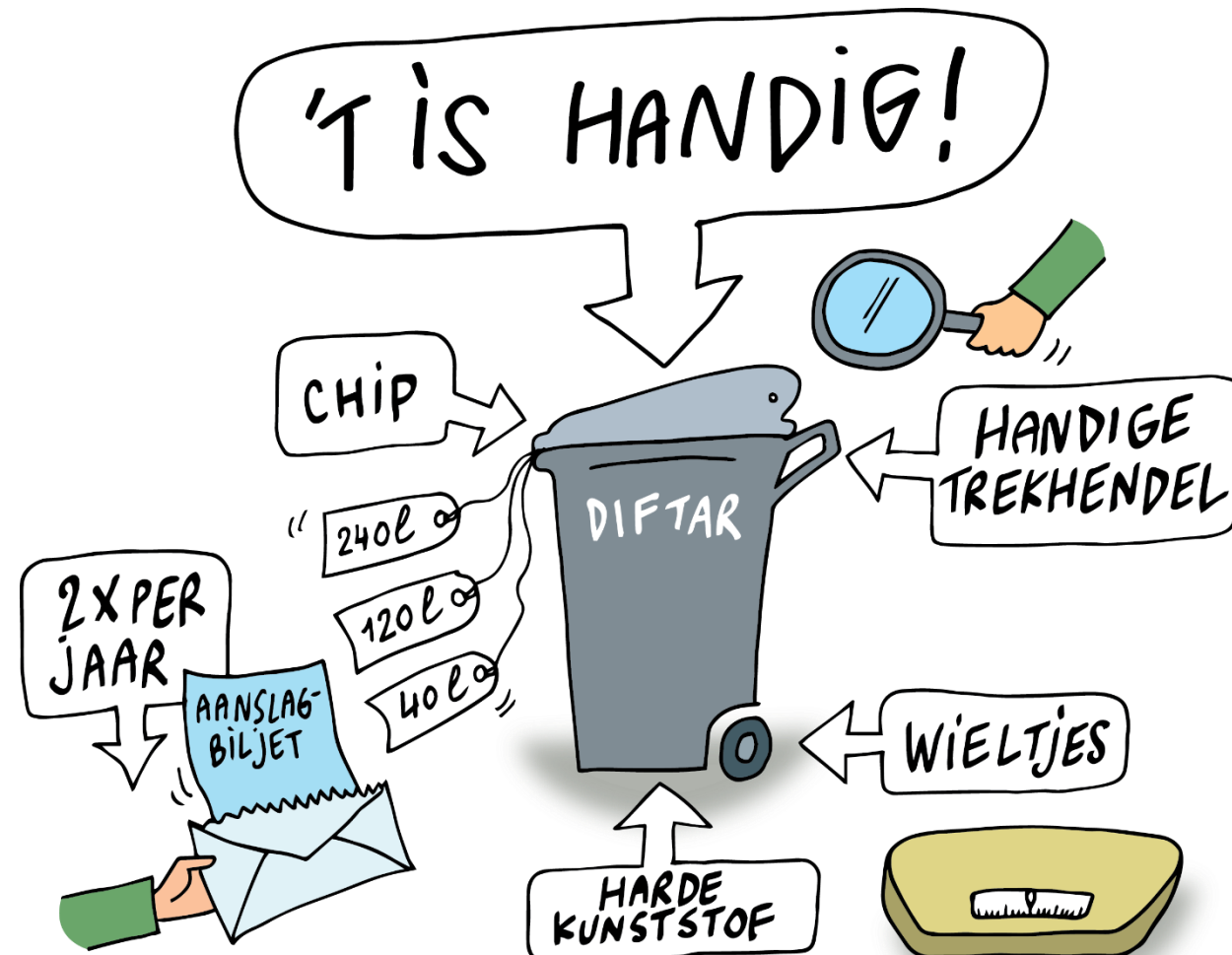


# About MIWA



- Inter-municipality **Midden-Waasland**
  - 5 cities (around Sint-Niklaas)
  - +/- 156.000 inhabitants/65.000 households
  - in charge of the collection of household waste
  
- 100% public hold company : shareholder- vs stakeholdermanagement
  - Who ? the civilians
  - 'value' has not only a financial status, but also :
    - reputation
    - customer awareness and -satisfaction
    - 'proof of delivery'
    - **environmental figures = key**

# Diftar : introduction of PAYT...



# About diftar

- DIFTAR = **d**ifferentiated **tar**if : PAYT
- Every household gets a bin (July 2019)
  - 3 sizes (40, 120, 240 L)
  - Chip with indentification (name, address)
  - When emptying the container :
    - Emptying (logistic fee)
    - Weight (kgs) (treatment fee)
  - 2 times/year : billing campaign
- Nothing new ! Proven concept



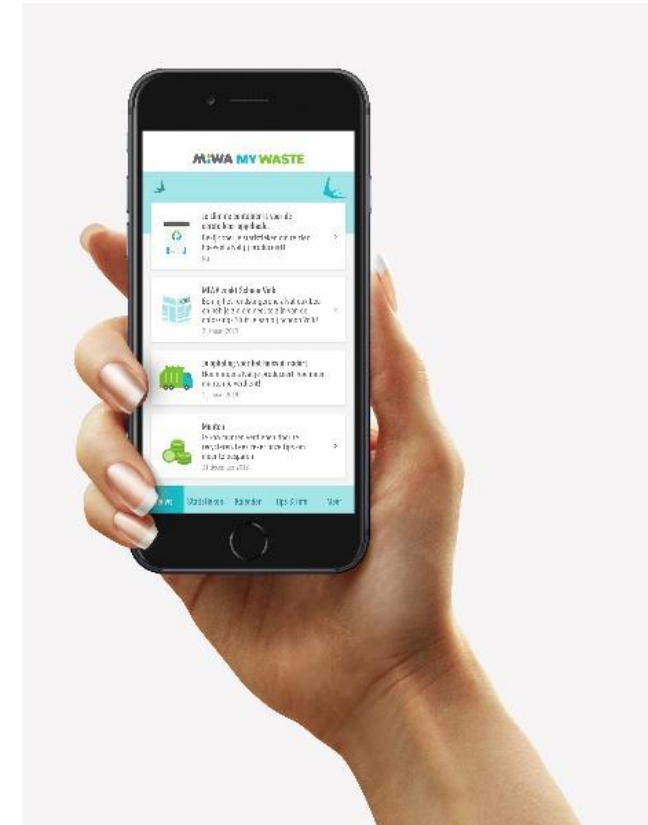
# How to create (additional) value ?

'Building community' & 'connectivity'



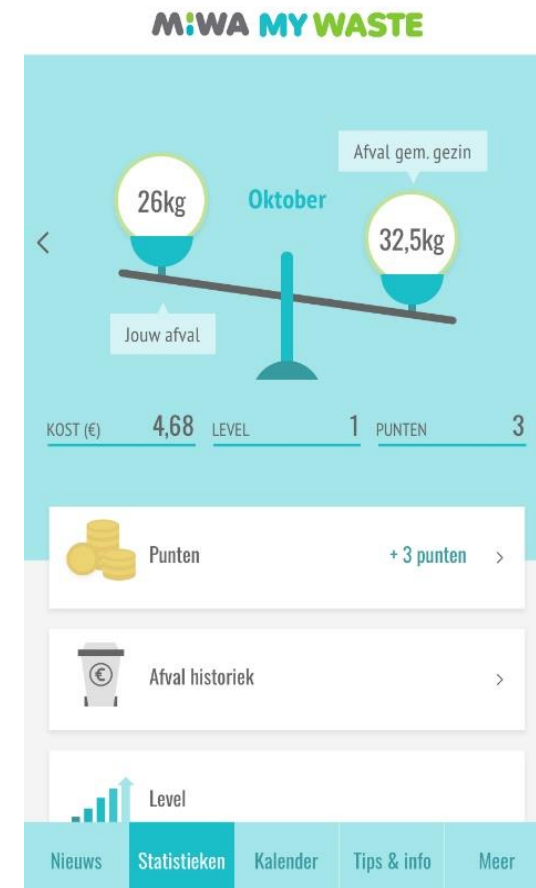
# MIWA My Waste

- 🌐 Mobile application (app) – Android/iOS
- 🌐 Gives real-time insight in 'waste consumption' and billing
- 🌐 Additional channel to communicate with the public (general and/or specific information)
- 🌐 More, faster, easier : 'mobile first'-approach
- 🌐 Platform with a lot of possibilities...



# MIWA My Waste

- 🌐 Check your situation by 'one click'
- 🌐 Proof of delivery :
  - 🌐 Emptied my bin ?
  - 🌐 Weight of waste ?
  - 🌐 How much do I pay ?
  - 🌐 Benchmark : other households ?
- 🌐 Historical information about waste figures



# MIWA My Waste

## 🌐 **Gamification** as 'lever'

🌐 Save 'points' :

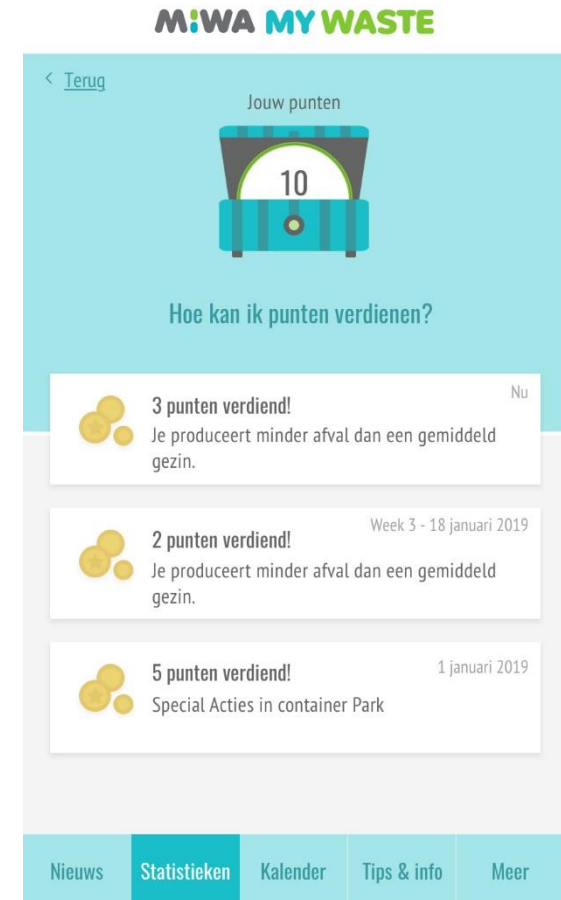
🌐 The less waste, the more...

🌐 Raise your 'level' and gain stars

🌐 If you sort well

🌐 As a volunteer

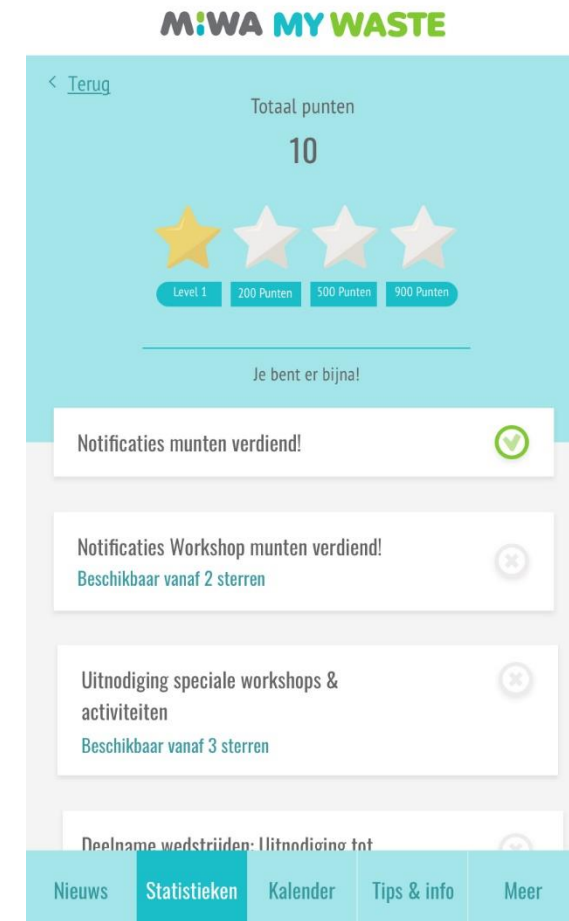
🌐 ...





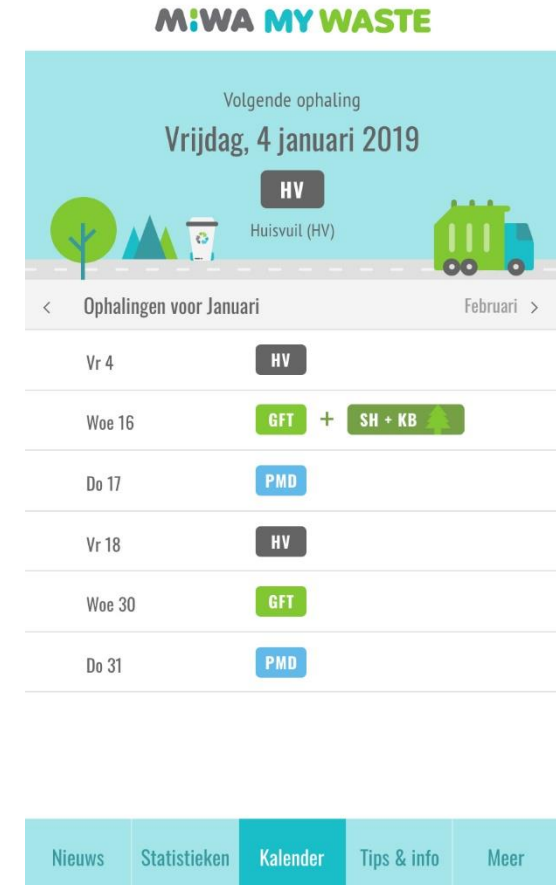
# MIWA My Waste

- 🌐 'cash' your points :
  - 🌐 Get access to workshops, competitions
  - 🌐 Access to 'marketplaces'
    - 🌐 Services and goods with discount
    - 🌐 Preferred partners



# MIWA My Waste

- 🌐 Waste collection calendar
- 🌐 Interactive map with collection points
- 🌐 'My collection facility' as default
- 🌐 Sorting guide
- 🌐 Ask directly your questions
- 🌐 Newsfeed
- 🌐 Notifications
- 🌐 Pay-button

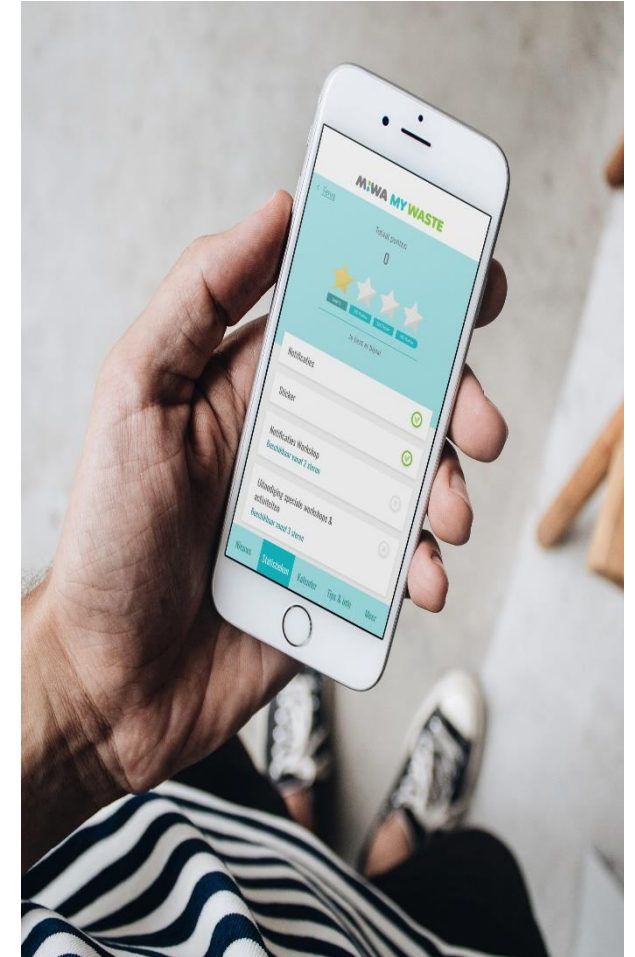


# MIWA My Waste

- 🌐 54.000 invitations (by personalized letter)
  - 🌐 Two-step authorization (GDPR-proof)
- 🌐 + 18.000 registered and frequent users

= huge success !

**PAYT becomes KAYT**



# Projectpartners

- 🌐 MIWA : purchaser/owner idea
- 🌐 The Studio : digital innovation/blockchain
- 🌐 Inovim : datamanagement



# Thanks for your attention!

## Any questions ?

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