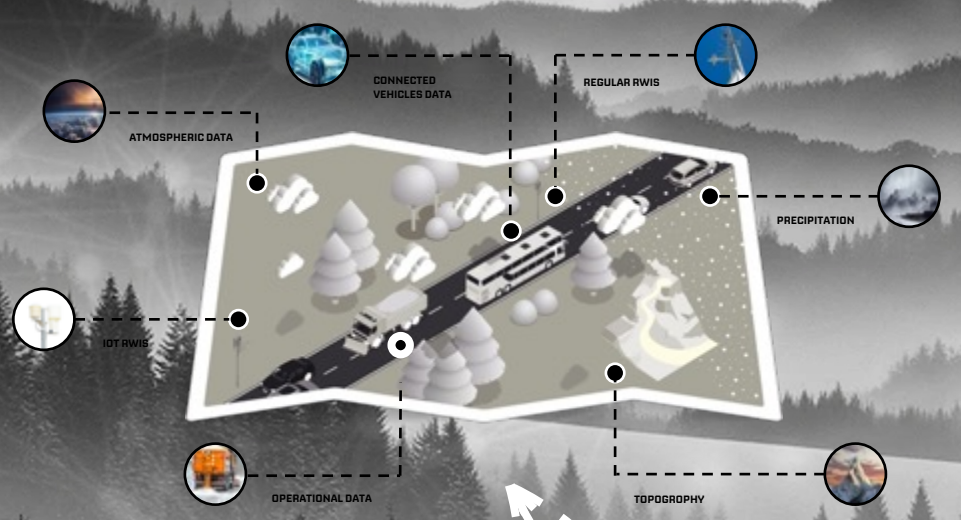


ROAD WEATHER INTELLIGENCE



ROAD STATE: **SNOW**
 TREAT: **4-5 HOURS**
 TYPE: **PLOW + 0 - 5 G/M2**
 CONFIDENCE: **LOW**

ROAD STATE: **DANGEROUS WET**
 TREAT: **3 - 5 HOURS**
 TYPE: **SOLUTION 5 - 8 G/M2**
 CONFIDENCE: **MEDIUM**

ROAD STATE: **WET**
 TREAT: **N/A - 5 HOURS**
 TYPE: **SOLUTION 0 - 5 G/M2**
 CONFIDENCE: **HIGH**

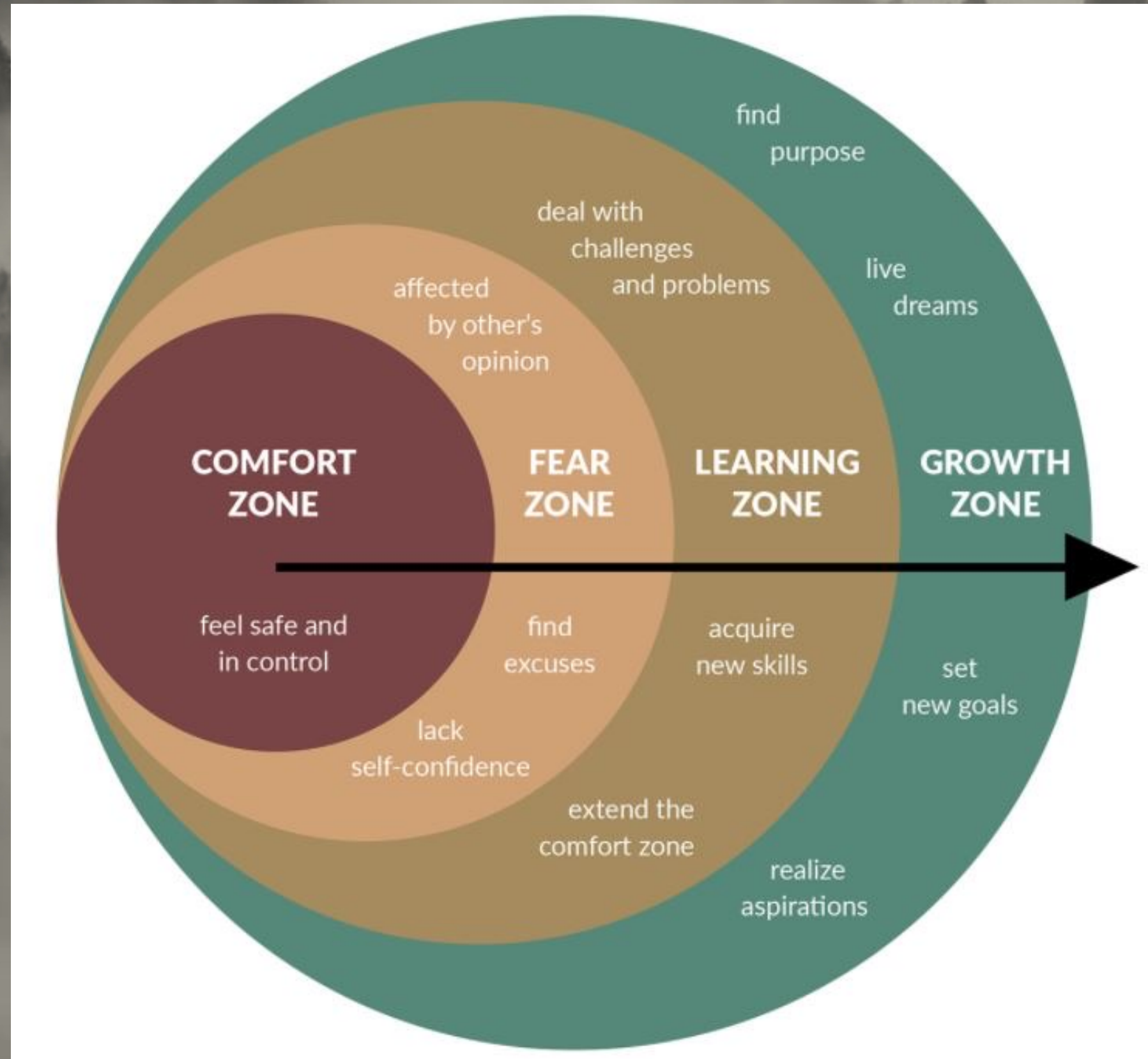
ROAD STATE: **WET | ICY**
 TREAT: **5 HOURS**
 TYPE: **SLURRY | 10 G/M2**
 CONFIDENCE: **HIGH**

**EVERYONE WANT'S TO BE
INNOVATORS...
IN THE
BEGINNING...**



BUYERS

SUPPLIERS



THERE IS NO SIMPLE SOLUTION OF A COMPLEX CHALLENGE

VÄXJÖ MUNICIPALITY CONCLUSIONS

- Agreement process
- Leaders!
- Focus!
- Payed respect for suboptimized discussions
and different views
- Different view was handled along the way with respect